

Name of the Faculty : Julia Poulos		
Educational Qualifications (Please do state the Institute also)		
Bachelors Degree San Francisco State University		
Masters Degreee ABT – Penn State University		
Certification (if any) – MAP; Catalytic Instructor; MPG; DDI; Psychological Associates		
Work Experience / Highlights of Career		
<u>Functional Area</u>	<u>Industry</u>	<u>No. of years of experience</u>
Senior Management Consultant	Financial Services	12
Evaluation and Assessment Manager	Financial Services	3
Consultant	Pharmaceutical; Government;	
Any writings / Articles published		
Title	Name of the magazine	
Special accomplishments / Awards		
Training program done previously (with the client's name)		
Training Program	No. of program done	Name of Some Key Clients
Managerial and leadership	Hundreds over the past 20 years	Bank of New York Merrill Lynch; Dun and Bradstreet State of New Jersey; TNT

Sales	Hundreds of participants, VP and SVP level	Bank of New York
Human Resource Management		
Customer Care	75 plus	Bank of New York; State of New Jersey; Dun and Bradstreet
Language and Communication		Dun and Bradstreet, Merrill Lynch; Bank of New York; Merck;
Quality		

Program areas of interest:

Certified Facilitator and Trainer
Master Learning and Development Facilitator
Strategic Leadership Program
Executive Leadership Program
Supervisory Leadership Program
Integral Personal Leadership Program