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| Name of the Faculty : Julia Poulos | | |
| Educational Qualifications (Please do state the Institute also) | | |
| Bachelors Degree San Francisco State University | | |
| Masters Degreee ABT – Penn State University | | |
| Certification (if any) – MAP; Catalytic Instructor; MPG; DDI; Psychological Associates | | |
| Work Experience / Highlights of Career | | |
| <u>Functional Area</u> | <u>Industry</u> | <u>No. of years of experience</u> |
| Senior Management Consultant | Financial Services | 12 |
| Evaluation and Assessment Manager | Financial Services | 3 |
| Consultant | Pharmaceutical; Government; | |
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| Any writings / Articles published | | |
| Title | Name of the magazine | |
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| Special accomplishments / Awards | | |
| Training program done previously (with the client's name) | | |
| Training Program | No. of program done | Name of Some Key Clients |
| Managerial and leadership | Hundreds over the past 20 years | Bank of New York Merrill Lynch; Dun and Bradstreet State of New Jersey; TNT |

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| Sales | Hundreds of participants, VP and SVP level | Bank of New York |
| Human Resource Management | | |
| Customer Care | 75 plus | Bank of New York; State of New Jersey; Dun and Bradstreet |
| Language and Communication | | Dun and Bradstreet, Merrill Lynch; Bank of New York; Merck; |
| Quality | | |

Program areas of interest:

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| Certified Facilitator and Trainer |
| Master Learning and Development Facilitator |
| Strategic Leadership Program |
| Executive Leadership Program |
| Supervisory Leadership Program |
| Integral Personal Leadership Program |